

UNVARNISHED REVIEWS

Harvey vs. CoCounsel vs. Legora: The Legal AI Pricing Nobody Publishes

Unvarnished Reviews Research

Market Position: A Category Funded Faster Than It Is Priced

Legal AI has attracted capital at a pace few software categories match. Harvey states that it raised \$550 million at a \$15.5 billion valuation, and its site lists more than 3,500 legal organizations, more than 200,000 professionals, and over 80 AmLaw 100 firms as customers. In March 2026 it announced a multiyear deal making it the US Open's first Official Legal Assistant, its first sports sponsorship. Legora announced a \$550 million Series D led by Accel on March 10, 2026 at a valuation of about \$5.55 billion and reports about 800 customers. Thomson Reuters sells CoCounsel Legal, a bundle of Westlaw Advantage, the Practical Law Dynamic Tool Set, and CoCounsel Essentials, in one-, two-, and three-year plans.

The valuations are public, and the prices are not. That gap is this report's subject. A legal team comparing the three can read funding announcements and logo walls, but it cannot find a rate card on any of the three vendors' main sites.

Harvey: The Upside

Harvey has the broadest adoption of the three among large firms, and the company states that its customers include more than 80 AmLaw 100 firms. Its platform spans Agents, Vault, Knowledge, Spaces, Command Center, Contract Intelligence, Horizon Scanning, and mobile and memory features, and the company reports that customers save more than 25 hours a month on average. That figure is Harvey's claim, not an independent measurement.

Harvey: The Downside

Harvey publishes no pricing, and every figure in circulation is third-party. Harvey's site offers only a Request a Demo button. The most repeated report is about \$1,200 per seat per month for the base tier, traced to a leaked forum post from a 120-user firm and echoed by analyst and competitor write-ups. Reported variants include about \$2,400 per seat per month with the LexisNexis integration, about \$399 for a reduced-scope smaller-firm tier (a secondhand summary of the same leak, which conflicts with a competitor's \$1,500-\$2,000 figure for small firms), and \$2,500 from one social post. Reported terms include a 20-seat minimum on a 12-month contract (25 in other sources) and start-up fees of \$10,000-\$50,000. A 2024 trade report read the \$1,200 figure as per year, and a 2025 analyst estimate of a post-LexisNexis increase was called "wildly off" by Harvey, which said it cannot share future pricing information. A Harvey spokesperson has said bespoke services cost "a few hundreds of dollars per seat," which does not match the headline figure. Several of the blogs reporting these numbers sell competing products. None is a Harvey figure.

The opacity itself draws complaints. A February 2026 professional-network post relaying the \$2,400 LexisNexis figure noted that quotes reportedly shift from firm to firm for the same product, and argued that legal software pricing should not be a black box. Its replies included one commenter calling the reported pricing "egregious" ("if true"), another describing it as an "absurd and indiscriminate amount," and several comparing it with the roughly \$20 a month general-purpose AI subscriptions. Many of those commenters sell competing tools, and the figures remain unconfirmed, but the criticism is consistent.

Independent evidence is thin for a company at this valuation: 31 user reviews with a 4.3/5 rating and no consumer-site listing located. No independent accuracy benchmark naming Harvey was located.

CoCounsel: The Upside

CoCounsel Legal offers the only visible path to a price of the three. A new customer can see pricing online after entering a sector, number of attorneys, jurisdiction, and plan duration, and CoCounsel Essentials offers a free trial. The bundle pairs AI drafting and review with Westlaw and Practical Law content, and Thomson Reuters states that new features are included during the contract term without an upgrade. Essentials works inside Microsoft Word with tabular analysis, clause drafting and modification, contract playbooks, knowledge search, and deposition preparation.

Users rate CoCounsel Legal 4.8/5 from 111 reviews, the highest rating and the largest review base of the three.

CoCounsel: The Downside

CoCounsel's price is gated, and the best price needs a multi-year commitment. Online pricing is for new customers only, existing customers must contact sales, and firms with more than 10 attorneys are sent to a sales representative. Thomson Reuters says longer terms usually offer greater savings across its 1-, 2-, and 3-year plans, but publishes no percentages. The bundle also includes Westlaw Advantage and Practical Law whether or not a team uses them.

A May 2024 Stanford study found that Lexis+ AI and Thomson Reuters' Westlaw AI-Assisted Research and Ask Practical Law AI each hallucinated between 17% and 33% of the time. The study did not name CoCounsel, Harvey, or Legora, and the products have changed since, but it is the closest independent benchmark for the Westlaw content CoCounsel Legal bundles.

Legora: The Upside

Legora has the fastest-growing footprint of the three. The company reports about 800 customers, and its March 2026 Series D was led by Accel with Benchmark, Y Combinator, Bain Capital, and Salesforce Ventures among the investors. Its product list includes Word and Outlook add-ins, a mobile app, Tabular Review, Workflows, Legal Research, Portal, Monitors, an Agent, and Skills.

Legora: The Downside

Legora publishes no price and no trial. Its site offers only a Book a demo button. It has the thinnest independent evidence of the three, a 4.3/5 rating from 15 reviews and no consumer-site listing located. The company states that headcount grew from 40 to 400 in a year, which is fast for a vendor expanding into the US, so confirm support coverage in writing.

Platform Ratings at a Glance

Platform	G2 Rating	G2 Reviews	Trustpilot	Note
Harvey	4.3 / 5	31	No Trustpilot listing located.	The review listing shows no pricing.
CoCounsel Legal	4.8 / 5	111	No Trustpilot listing located.	Highest rating and largest review base of the three.
Legora	4.3 / 5	15	No Trustpilot listing located.	Thinnest review base of the three.

CoCounsel Legal leads on both rating and sample size. Harvey and Legora rate 4.3/5 on 31 and 15 reviews, samples too small to separate them from each other or from CoCounsel with confidence, and none of the three has a consumer-site presence to cross-check.

Pricing (October 2026)

Platform	Published Price	How a Buyer Gets a Number	Contract Terms	Free Trial
Harvey	None.	Request a Demo on Harvey's site.	Not published.	None listed.
CoCounsel Legal	Shown after entering sector, attorney count, jurisdiction, and plan length. New customers only.	Online for small firms. Firms with more than 10 attorneys go to a sales representative.	1-, 2-, and 3-year plans, with discounts for longer terms.	CoCounsel Essentials has a free trial.
Legora	None.	Book a demo on Legora's site.	Not published.	None listed.

No marketplace listing or Vendr page with a Harvey or Legora price was located, so the only Harvey figures available are third-party estimates. The most repeated are about \$1,200 per seat per month (base), about \$2,400 with LexisNexis, and a 20-25 seat, 12-month minimum, against a 2024 trade report that read \$1,200 as per year. Harvey has not confirmed any of them. Confirm current pricing with each vendor in writing.

TCO Comparison: 25-Lawyer Firm, One Year

Line Item	Harvey	CoCounsel Legal	Legora
Seat price	Not published.	Shown after a form for new customers.	Not published.
Minimum commitment	Not published.	Firms above 10 attorneys go to sales.	Not published.
Contract term	Not published.	1, 2, or 3 years.	Not published.
Estimated Year 1 total	Cannot be calculated from public sources.	Cannot be calculated here. A 25-attorney firm is quoted by sales.	Cannot be calculated from public sources.

No total is modeled because none of the three vendors publishes a price for this scenario, and building one from third-party blog estimates would present guesses as data. The sensitivity is the finding: at the reported \$1,200 per seat per month, 20 seats cost about \$288,000 a year and 25 seats about \$360,000, before reported start-up fees of \$10,000-\$50,000. Read as per year, as a 2024 report did, 25 seats would cost \$30,000. Newer reports favor the monthly reading, but none is confirmed by Harvey, so a buyer should not budget from them.

Costs the Pricing Table Misses

- **The unconfirmed price range is itself a budget risk.** At 25 lawyers, a \$100 difference in monthly seat price moves the annual bill by \$30,000. Get a written quote that states the seat price, the minimum seat count, the contract term, and the renewal cap.
- **CoCounsel's best price needs a longer term.** Discounts attach to 2- and 3-year plans, existing customers cannot use the online price, and the bundle includes Westlaw Advantage and Practical Law whether or not the team uses them.
- **Verification time is a cost no vendor prices.** A Stanford study found 17%-33% hallucination rates in Lexis+ AI and Westlaw's AI research tools in 2024. Every AI output used in client work needs attorney review, and those hours bill against the savings.
- **Harvey's and Legora's module scope is not published.** Both list many products (Vault, Knowledge, Workflows, Agents at Harvey, and Tabular Review, Monitors, Portal at Legora), and neither says which are included in a base seat.

Ask for the module list in the quote.

- **Consumption and seat structures are negotiated.** Third-party blogs describe seat minimums and multi-year terms for Harvey, but none is confirmed. Ask each vendor whether pricing is per seat, per usage, or a hybrid.

Complexity Comparison

Dimension	Harvey	CoCounsel Legal	Legora
Time to start	Sales-led. A demo is the first step.	Most customers receive online access within 1 business day after signing up.	Sales-led. A demo is the first step.
Where it works	Its platform, with Agents, Vault, Knowledge, and Spaces modules.	CoCounsel Essentials works inside Microsoft Word, alongside Westlaw and Practical Law content.	Word and Outlook add-ins plus a web editor and mobile app.
Accuracy evidence	No independent benchmark naming Harvey was located.	Stanford tested Westlaw's AI research tools in 2024 and found 17%-33% hallucination rates. CoCounsel was not named.	No independent benchmark naming Legora was located.
Review evidence base	31 reviews, 4.3/5.	111 reviews, 4.8/5.	15 reviews, 4.3/5.

The pattern is one of unequal evidence. CoCounsel has the largest review base and the only independent accuracy study that touches its content, Harvey has the largest valuation and scale claims, and Legora has the least evidence of any kind. A buyer is being asked to choose on vendor statements more than on independent data.

Red Flags

Each finding below is sourced and material enough to influence a purchasing decision.

Harvey	CoCounsel Legal	Legora
• Pricing opacity draws public complaints, and reported quotes differ. Replies to a February 2026 post called the reported \$2,400 per seat per month with LexisNexis "egregious" ("if true") and criticized the lack of transparency, and the post itself says quotes shift from firm to firm for the same product. Many commenters sell competing tools, and none of the figures is confirmed by Harvey. Ask for the seat price, minimum, term, renewal cap, and included modules in writing, and ask whether the quote matches what peer firms pay. • No public price, and the reported figure is large. Third parties report about \$1,200 per seat per month and a 20-25 seat, 12-month minimum, roughly \$288,000-\$360,000 a year at the floor, while a 2024 report read \$1,200 as per year. Harvey has confirmed none of it. Get a written quote before budgeting.	• Pricing is gated behind a form, for new customers only. Firms with more than 10 attorneys and all existing Thomson Reuters customers go to sales. Compare the quote to the online price. • The best price needs a multi-year term, and the bundle is fixed. Longer plans offer savings and the bundle includes Westlaw Advantage and Practical Law. Confirm renewal caps before signing a 3-year plan.	• No public price and no free trial. The site offers only a demo. Get a written quote and ask for a paid pilot. • It has the thinnest independent evidence. 15 user reviews and no consumer-site listing mean the rating cannot be cross-checked. Ask for customer references.

- **Independent evidence is thin for a \$15.5 billion valuation.** Harvey has 31 user reviews and no consumer-site listing, and no independent accuracy benchmark naming it was located. Run a pilot on your matters.

- **Usage claims are the company's.** Harvey's 25-hours-a-month figure and customer counts come from its site. Ask for references at firms of your size.

- **The nearest accuracy benchmark is unflattering.** Stanford found 17%-33% hallucination rates in Westlaw's AI research tools in 2024, before later product changes. Require attorney review of every output.

- **Headcount grew tenfold in a year.** The company reports growth from 40 to 400. Confirm US support coverage and response times in writing.

The Decision Framework

Choose Harvey if:

- You are a large firm or in-house team that wants the broadest platform and the strongest peer adoption among AmLaw 100 firms.
- You have a written quote that states the seat price, minimum seats, contract term, renewal cap, and included modules.
- You have run a pilot on your matters and measured accuracy, because no independent benchmark exists.

Choose CoCounsel Legal if:

- You already use Westlaw or Practical Law and want AI bundled with that content, or you are a smaller firm that wants a visible price.
- You can accept a 2- or 3-year term for the best price, and you have compared the quote to the online price.
- You have budgeted attorney review time for every AI output.

Choose Legora if:

- Your lawyers work in Word and Outlook and want add-ins and Tabular Review.
- You accept thinner independent evidence and have verified references from firms like yours.
- You have confirmed US support coverage and pricing in writing.

Key Decision Factors

Design decides what you are buying. Harvey is the broadest platform with the most scale claims. CoCounsel Legal is AI bundled with Westlaw and Practical Law content. Legora is a Word-and-Outlook-centered platform with the most momentum.

Audience decides which one fits. Harvey suits large firms and in-house teams that want breadth. CoCounsel suits Westlaw users and smaller firms that want a visible price. Legora suits teams that live in Word and Outlook and accept thinner evidence.

Price cannot be budgeted from public information. The most repeated Harvey report, about \$1,200 per seat per month with a 20-25 seat minimum, implies roughly \$288,000-\$360,000 a year at the floor, and Harvey has confirmed none of it. CoCounsel is the only one with a visible path to a number, and it is gated by a form and a sales call above 10 attorneys. Treat any blog figure as unconfirmed and buy only against a written quote, with a pilot and the accuracy evidence you can generate yourself.

The bottom line:

- A large firm that wants breadth should choose Harvey and get seat price, minimums, term, and renewal caps in writing before committing.

- A Westlaw shop or a smaller firm that wants a visible price should choose CoCounsel Legal and compare the online price to the sales quote.
- A Word-and-Outlook-centered team that accepts thinner evidence should choose Legora and insist on references and a paid pilot.